



Techware Delivers Enterprise-Wide Business Management Solution for MG McGrath

Throughout the United States, project owners, architects, and builders look to MG McGrath as their exterior-envelope specialists. The firm has a competitive advantage over typical metal building contractors. As an architectural metal company, MG McGrath deploys exciting new designs and applications for metal construction that not only meet clients' demanding requirements; they deliver an unmatched aesthetic appeal. When the company outgrew its entry-level accounting software in 2004, it chose a solution, and a partner, with the same reputation for excellence: Sage Timberline Office and Techware.

Integrated Solution. Professional Partner

"We needed stronger job costing capabilities integrated with robust payroll and accounting functionality," recalls Charlee Anderson, office manager for MG McGrath. "Sage Timberline Office was the right choice in 2004, and remains our trusted solution."

Techware was the company's Sage Authorized Partner from the start, "Techware has always provided us with great support," says Anderson. "Their committed and responsive staff understands the construction industry. Plus, they work with us to tailor the software to match the way our business operates."

Project Management and Estimating

Techware more recently implemented the Project Management and Estimating components of Sage Timberline Office for MG McGrath. "With these additions, we have rolled out the application to project estimators, project managers, and other field personnel," explains Anderson. "They are using the software to create their own job flow and monitor the performance of their jobs."

Now, more than 30 employees at MG McGrath utilize Sage Timberline Office to gain the business-critical data they need to perform their jobs. "There are strong security features in the system, so we are able to grant each employee access to the applications and data they need without compromising sensitive data," notes Anderson.

Sage Timberline Office Estimating simplifies and improves what is a critical task for contractors like MG McGrath, but one that is often performed outside of the core job-costing application. "We have dramatically streamlined the tasks involved in our estimating process and we have eliminated duplicate data entry," says Anderson. "This ensures that our team is working with current and accurate information."

Enterprise Capabilities

The owners of MG McGrath also operate several other related companies, and run the accounting and project costing for these enterprises through Sage Timberline Office as well. "One of the companies is a property management company, so we have added the Property Management component of Sage Timberline Office," explains Anderson. "It is very efficient to have this information all in one application, and it really speaks to the broad functionality of Sage Timberline Office. Our owners are thrilled with the quality of the data they receive."

Customer:

MG McGrath

Industry:

Architectural Metal Contracting

Location:

Maplewood, Minnesota

Number of Employees: 150

System:

Sage Timberline Office



techware

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